

## FOR IMMEDIATE RELEASE

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### **UMS Advisory Held 8<sup>th</sup> Annual Strategic Real Estate (RE) & Facilities Management (FM) US Conference, Nov. 9-11, Chicago, IL**

*UMS Advisory's exclusive, invitation-only event joined together Fortune 500 executives who shared candid insights and best practices in evolving RE & FM strategies*

Arlington, Va. – (Nov. 17, 2011) – UMS Advisory, Inc., a leading management consulting firm focused on driving measurable performance improvements in Real Estate and Facilities Management, held its 8<sup>th</sup> Annual Strategic Real Estate (RE) and Facilities Management (FM) conference on Nov. 9-11, 2011 in Chicago, IL.

Rakesh Kishan, UMS Advisory president and CEO, kicked off the 8<sup>th</sup> annual conference with observations on how global supplier market maturity and client experience in RE/FM outsourcing over the last decade are reshaping next generation RE/FM outsourcing models.

“Client feedback from this year’s conference is the best we have ever received. Attendees appreciated the intersection of insights into RE/FM strategies from three different viewpoints – outsourcing models, contract legal terms, and supplier governance – to obtain a broader, more integrated perspective on the key levers for success,” said Rakesh Kishan, UMS Advisory president and CEO.

Conference sessions consisted of a powerful network of Fortune 500 company senior RE/FM executives who shared insights on key challenges facing the RE & FM market. Highlights from this year’s conference included topics such as:

- Third generation outsourcing strategies
- Supplier governance
- Legal frameworks
- Contract pricing strategies
- Real estate outsourcing

(more)

Companies who participate in UMS conferences include, Agilent, Air Products, AstraZeneca, Bank of America, Bristol-Myers Squibb, BMW, DuPont, Citigroup, Eli Lilly & Company, ExxonMobil, Fifth Third Bank, Genentech, Goldman Sachs, Hoffmann-La Roche, Howard Hughes Medical Institute, Intel, Johnson & Johnson, Kraft Foods, Merck, Morgan Stanley, Motorola, Novartis, Pfizer, Procter & Gamble, State Farm, SunTrust Bank, Unum, and Walgreens Company.

**About UMS Advisory, Inc.**

UMS Advisory is a leading management consulting firm for Real Estate and Facilities Management services. UMS drives measurable performance improvements in Real Estate and Facilities Management for Fortune Global 500 companies. The firm partners with clients in various industries, such as bio-pharmaceuticals, consumer packaged goods, manufacturing, financial services and high-technology, to develop break-through performance solutions. Main areas of focus include benchmarking, outsourcing strategy and implementation, governance, and market intelligence.

For more information, visit [www.umsadvisory.com](http://www.umsadvisory.com) or contact Yvonne Liu, [yliu@umsadvisory.com](mailto:yliu@umsadvisory.com).

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